

## INSTALLATIONS MANAGER: Micros Division

Position Title:	Installations Manager
Position reports to:	Operations Manager
Direct Reports:	Project managers and Installations
Office Location	Adapt IT Midrand

## PURPOSE OF THE POSITION

- To make sure every installation is delivered with success and efficiency
- To lead project managers and installations teams
- Responsible for the development of their teams
- Manage and drive customer engagement and success
- Deliver and manage Gauteng installations schedule and ensure efficiency
- Drive and manage performance management
- Manage staff employee relations and disciplinary processes
- Design and drive employee engagement initiatives
- Drive high performance through effective leadership

# PRIMARY RESPONSIBILITIES FOR THE ROLE

#### People Management

- Resource planning and allocation for various projects with the projects department
- Provide coaching to installers where technical and operational gaps are identified.
- Monitor and manage the installer assigned to a project.
- Evaluate performance of team on every project
- Make sure the disciplinary code is followed and employees are managed correctly and fairly
- Make sure the team is efficient in all implementations using the correct number of days per scheduled project and highlighting installs that have not been efficient
- Managing training and budgeting within their teams
- Develop all employees in all aspects of their careers
- Responsible for growth of their team members

#### Business management and driving efficiencies

- Ensure that MICROS standards and documentation are adhered to
- To ensure the operational objectives and efficiencies of the company are met by working with the Micros Operations Manager and other necessary stakeholders
- Implement adequate controls, approved by Senior Management, within the framework and requirements of our policies and procedure and ensure adherence to these policies and procedures.
- Keep updated on new technologies available, both on MICROS software/hardware products, thirdparty software/hardware products, as well as general IT technologies, related to the hospitality industry
- Actively contribute to the growth and advance of the company by investigating and recommending alternative business models, systems, and products, which could potentially contribute to growth or reduce expenditure



## Project management

- Ensure that the projects are executed timeously without delays.
- Provide technical support on escalated issues by escalating to the relevant technical departments and highlighting these issues to management
- Ensure projects are delivered within budget.
- Complete any additional projects which may be assigned from time to time. Such projects may well be outside the scope of the day-to-day responsibilities incorporated in this job description
- Manage the project management team

## Reporting

- Do monthly reporting on the installations teams on projects implemented and failed implementations, individual staff reporting must be incorporated in line with their set KPI's
- Local site visits where necessary scoring and quality management, also improving customer engagements and relationships
- Implement and maintain procedures that contribute to increased efficiency in terms of solution implementation that lead to a better client experience

## MINIMUM QUALIFICATION AND EXPERIENCE REQUIREMENTS

- Matric
- Tertiary IT qualification
- ITIL certified
- IT technical background essential
- Minimum 2 years of leadership experience
- IT Service Management experience
- Operations experience
- Hospitality management experience

#### DESIRED SKILLS AND QUALITIES

- People management skills
- Excellent oral and written communication skills
- Experience in statistical analysis and reporting
- Assertive
- Experience in designing and managing KPI's
- Experience in designing and managing knowledge management processes
- Experience in scheduling resources
- Experience in process mapping
- Implementations experience beneficial
- Customer and vendor management
- Project management

## Contact Person: Nthabi Peloeahae

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