

Position Title: SAP Practise Lead
Position reports to: Line Manager
Direct Reports: N/A
Office Location: Adapt IT Johannesburg Campus

PURPOSE OF THE POSITION

Adapt IT is seeking a Senior SAP Lead to manage its SAP Business focused on Large and Mid-tier Enterprises, across a multitude of sectors including Manufacturing, Energy, CPG, FMCG and Financial Services. This role will exclude Public Sector. Expanding into other sectors as part of the growth strategy of the business. The candidate will be responsible for leading the Business, including the delivery of strategic change, planning and implementation of the organisation's strategic projects and programmes.

PRIMARY RESPONSIBILITIES FOR THE ROLE

- Drive growth within the Large and Mid-Tier Enterprise accounts
- Develop and Align the offering to be relevant in the target markets and to achieve the growth objectives of the business
- Drive the SAP S/4HANA, SAP Cloud and Digital Transformation areas and the adoption of these within our target markets
- Support of pre-sales activities for SAP Large and Mid-Tier Enterprise solutions
- Lead / participate in business sessions to identify and document analytic use cases, feasibility studies, perform solution reviews and support escalated projects
- Take over programme / project responsibility as a leader when required
- Strengthen and foster relationships with SAP
- Develop, build and strengthen internal capability aligned to the solutions offering
- Own the SAP Practise P&L

MINIMUM QUALIFICATION AND EXPERIENCE REQUIREMENTS

- Graduate / post graduate Degree from accredited institution
- Executive / Senior Management level engagement capability
- Minimum 10 years of consulting experience in SAP Solutions and Project Management.
- Experience in managing SAP delivery teams, portfolio's and business.
- Extensive experience of full cycle SAP implementations.
- Good understanding of the underlying business processes within the target sectors.
- SAP Core and Cloud solutions experience.
- Experience of consulting in a variety of different industry sectors. Experience within Supply Chain within Manufacturing, Energy, CPG, FMCG (advantageous).
- Excellent communication skills
- Ability to foster ideas and provide solution design support throughout the value creation process

- Ability to handle and deliver multiple projects
- Experience of managing delivery teams, SAP included
- Strong Sales focus and orientation
- Governance support, and ability to manage risks and issues

Contact Person: [Jeanel Lenders](#)

[Apply Here:](#)

Vacancy Status: [Open](#)